

# Goldbelt Raven Capabilities Statement

Goldbelt Raven, LLC is an Alaska Native Corporation (ANC) and a certified Small Disadvantaged Business established in 2001. Our staff provide an exceptional spectrum of services which serve a range of mission-critical initiatives of its Federal Government and Military sector clients. Goldbelt Raven (GbR) was cited by a major US newspaper as one of the top 15 8(a) companies in a highly competitive market. The GbR core capabilities include the following three areas:

- Program Management
- Biomedical & Clinical R&D
- Information Technology Solutions

GbR employs high-level practitioners who have specialized capabilities across a range of disciplines and the clearances required by its clients. Our employees and managers all meet or exceed the technical and administrative requirements for the initiatives at-hand. They can grasp the most difficult technological, functional, and operational initiatives and delivery the correct solution via seamless implementation. Advantages of working with GbR, include the fact that businesses owned by a single ANC or Tribe are not considered affiliates by virtue of their common ownership or control. GBR therefore enjoys the following advantages:

- **Requirements.** Large government contractors have requirements which require a proportion of the subcontracts they award to go to small and 8(a) businesses.
- **Set Asides.** SBA and FAR regulations permit contracting agencies to “set-aside” contracts so only 8(a) firms are eligible to compete for them.
- **Sole Source.** The government can “sole source” 8(a) contracts to a single 8(a) company. Thus, an ANC 8(a) can receive Sole Source Awards with no Competition, no Prior Advertisement and no protests from competitors.
- **Threshold.** There is no Sole Source Dollar Threshold for an ANC 8(a). Thus, ANCs can be awarded contracts with no ceiling based upon the maximum requirement estimate.
- **Speed to Award.** The contract award process can often be completed in a week or two, which saves time and increases profitability
- **Bona fide Value.** GbR utilizes a definitive methodology and comprehensive analytical tools to produce cost-effective, best-of-breed and real-world solutions. All GBR personnel understand that there is no single formula for success and approach each initiative as a unique challenge. GbR ensures that your fundamental imperatives are understood and addressed in a way which enables the achievement of measurable goals. GbR’s Project Managers take the time to learn the customers’ business processes and expectations. Their past performance demonstrates solid experience, expertise and a can-do attitude. A representative sample of current and recent clients includes:

- U.S. Army Medical Research & Material Command
- Department of Homeland Security
- Directorate of Information Management
- National Institutes of Health
- U.S. Army Institute of Surgical Research
- Telemedicine and Advanced Technical Research Center
- U.S. Army Medical Institute of Infectious Diseases
- Chemical Biological Medical Systems
- U.S. Army Medical IT Center
- NASA

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## Program Management

The focal points of GBR's Business Performance Program include, and are not limited to:

- **Requirements Analysis**
- **Enterprise Audit**
- **Objectives Definition**
- **Strategic Planning**
- **Risk Assessment**
- **Operations Analytics**
- **Financial Consolidation**
- **Budgeting & Forecasting**
- **Performance Indicators**
- **Plan Implementation**

**Risk Management..** Risks can emanate from project failures, legal liabilities, accidents, natural causes and disasters – as well as deliberate attacks from an adversary. Goldbelt Raven's experts can identify and assess risks, and coordinate resources which minimize, monitor, and control the probability and/or impact of unfortunate events. GBR's Risk Mitigation Specialists apply reliable methodologies and risk management standards such as those of the National Institute of Science and Technology, actuarial societies and ISO standards. Their risk management approach includes:

- **Identification** and characterization of risks.
- **Assessment** of the vulnerability of critical assets to specific threats.
- **Identifying** ways to reduce those risks.
- **Defining** a framework for the activity and an agenda for identification.
- **Planning** for risk reduction measures based on a strategy.
- **Mitigation** of risks using available resources.

Goldbelt Raven's IT Program Management professionals understand the subtle nuances of legacy systems, the challenges of software and hardware integration and the many other issues which are critical to deliver performance improvement.

**Certification.** Goldbelt Raven's Project Managers are all PMP trained, and utilize their training and systematic approach by applying a rigorous, standardized and evolving set of project management principles as contained in PMI's PMBOK.

Their capabilities include a broad, deep and growing knowledge of each component of the GBR Integrated IT Program Management initiatives, seen here:

### GBR Integrated Program Management

- **Environmental Analysis**
- **Project Goals**
- **Project Planning**
- **Timelines**
- **IT Imperatives**
- **Cost Controls**
- **Benchmarking**
- **Quality Assurance**
- **Human Resources**
- **Infrastructure**
- **Communications**
- **Strategic Risk**
- **Financial Risk**
- **Operational Controls**
- **Administration**
- **Procurement**

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# Goldbelt Raven Capabilities Statement

## Biomedical & Clinical R&D

**Knowledge** - GbR's Research and Development specialists have an in-depth understanding of all the issues which are salient to biomedical and clinical research and development. They understand the latest industry trends in clinical operations, data acquisition and management, compliance and safety. GbR's biomedical and clinical research and development team offers a spectrum of services to support an array of needs. Its R&D specialists have interacted and partnered with numerous research and development staffs to deliver the correct solutions for the project at hand. Whether it is for protocol development, Quality Assurance Design or for full lifecycle services, GBR's professionals offer the best solutions for biopharmaceutical and biotechnological research and development. GBR's capabilities in this area include:

- **Strategy**
- **Design**
- **Development Plan**
- **Protocol Development**
- **Startup**
- **Project Management**
- **Site Management**
- **Data Management**
- **Drug Safety**
- **Biostatistics**
- **Quality Assurance**
- **Regulatory Compliance**
- **Operations Support**
- **Laboratory Staffing**

As an example, GBR has provided biomedical, life science and clinical research support services to the US Army Medical Institute of Infectious Diseases at Ft. Detrick, the Army Medical Command in Ft. Sam Houston, and the Chemical Biological Medical Systems PM Office.

**Specialized Support** - GbR's also has a range of specialized support capabilities. It can supply IT services and solutions for hardware, software and maintenance, and Biosurety Operations Support for Biocontainment laboratories. GbR's specialized support capabilities include:

- **Workflow Management**
- **HIPPA Compliance**
- **Database Management**
- **Onsite Monitoring**
- **IT Support**
- **Data Review**
- **Biosurety & Life Sciences Support**
- **Access Control**

GbR has provided pre-clinical and scientific staffing services to companies that employ laboratory and scientific professionals in a wide variety of industries. This includes pharmaceutical, biotechnology, cosmetics, food science, environmental science, textile science, healthcare (hospitals), academic institutions and manufacturing.

**Quality** - Goldbelt Raven's staffing consultants have provided specialized expertise for a spectrum of clients and a range of initiatives. They are also dedicated to maintaining quality during the term of the service period, through frequent and meaningful communication. GBR provides full- /part-time staff sourcing contracts for a range of needs, including:

- **Laboratory Technicians**
- **Medical Doctors**
- **Medical Laboratory Technologist**
- **Veterinarians**
- **Biologists**
- **Biochemists**
- **Scientists**
- **Nurses**
- **Quality Control Associate**
- **Quality Assurance Associate**

# Goldbelt Raven Capabilities Statement

## IT Support & Managed Services

**Managed Services.** Goldbelt Raven's experts can also help clients to design and execute an array of IT Support and Managed Services, which they tailor to each client's specialized requirements and performance initiatives. They can also help plan for substantial equipment upgraded, and protect their clients against costly systems failures. We'll keep you up and running with outstanding service, a must-do attitude and technological know-how.

### Information Technology Solutions

- **Program Management**
- **Enterprise Service Desk**
- **Network Engineering**
- **Planning & Benchmarking**
- **IT Infrastructure**
- **Managed Services**
- **Data Center**
- **Web**
- **High Performance Computing**
- **Training**

GbR's consultants can also design flexible service contracts which provide proactive tests on networks, servers, and other equipment to ensure efficient performance and avert costly systems failures. GbR's Network Engineers have significant experience needed to design and deliver the correct and cost-effective IT Managed Services that their clients demand. This includes and is not limited to:

- **Desktop Support.** Providing the expertise to support a wide ranges of operating systems, application software and network protocols.
- **Systems Administration.** Monitoring and managing a variety of processes, such as performing backups, setting up new hardware and software and other salient tasks.
- **Network Monitoring.** Preventing network and systems failure by identifying potential problem areas before they actually become incidents.
- **Network Maintenance.** Designing maintenance plans to fit specific needs, providing you with support and guaranteed onsite response within a specified time frame.
- **Managed Security.** Managing security solutions which have become a critical no-fail business imperative. GBR's engineers have expertise in firewalls, authentication, packet inspection and filtering, intrusion detection and reporting and more.
- **Managed VPN.** Designing this for enterprises employing remote users, a managed VPN increases flexibility. A managed VPN also has significant cost-savings.
- **Specialty IT Managed Services.** GBR can build managed services from the ground up for a variety of its client's needs.

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